

# MaxFlex Reusable Meal Trays



**Landfilling Styrofoam isn't just bad for the environment.**

**It's bad for your budget!**

**How much do you spend per year on Styrofoam? You could put 90% of that back in your pocket!**

**What could you do with that extra money?**

## Real Life Savings Example

<b>Savings Potential</b>	A large county jail on the east coast served about 2,000 inmates in Styrofoam clamshells 3 times per day, 365 days per year. They spent \$0.09 per clamshell so they spent \$197,100 per year on Styrofoam that they would save if they switched to a reusable tray	\$ 197,100
	However, to switch to a reusable tray, they would spend about \$10 per day in dishwashing chemicals and 2 extra staff hours per day at \$15/hr. That is \$40/day for 365 days per year	\$ (14,600)
	So the net savings per year would be the Styrofoam savings minus the new added costs to wash	<b>\$ 182,500</b>
<b>Investment required</b>	To switch to reusable trays, they purchased 4,000 sets of trays and lids (2,000 to serve the meal while 2,000 is in the wash cycle). A tray/lid set is \$10.74 so the total investment was \$42,960	\$ 42,960
	After these new trays are washed, they need to go in a drying rack. Each drying rack holds 184 trays so to dry 2,000 trays at a time, they needed 11 drying racks. The drying racks cost \$1,576 ea	\$ 17,336
	So the total up front costs to switch to reusable system was the trays, lids, and drying racks	<b>\$ 60,296</b>
<b>Return on Investment</b>	In the very first year, in fact within the first 121 days, the \$60,296 investment is paid for with the operational savings from not buying they Styrofoam. $182,500 - 60,296 =$ first year savings	\$ 122,204
	After the first year, assume that you will need to replace 10% of the trays/lids which would cost \$4,296. So the annual savings after the first year would be $182,500 - 4,296 =$ annual savings	<b>\$ 178,204</b>

Within 121 days, you will save enough money from your operating budget to pay for the entire investment, then you will keep all of the savings to be able to purchase other needed items

**What would you do with an extra \$178,000 every year?**



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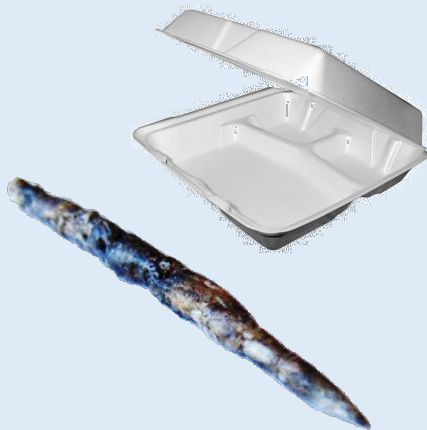
# MaxFlex is safer than Styrofoam

For the safety of your officers and other inmates, use MaxFlex instead of Styrofoam

Perfect for:

- Maximum security
- Lockdown units
- Suicide watch

*"I had 5 officers use a torch and knives to try to make a weapon out of one of these trays. They couldn't do it. We will only use this material for our trays"*  
 - Fed BOP maximum security facility



Melted and cooled, you can make a bone-hard shank

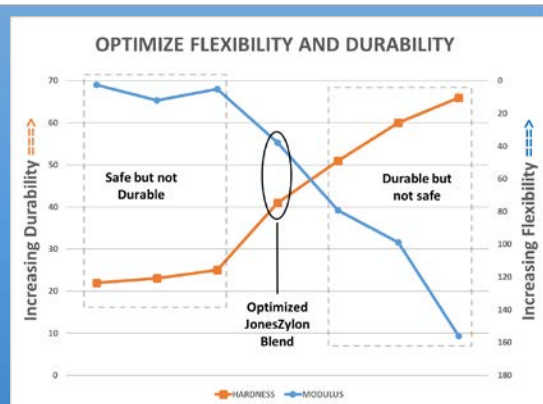


You cannot make a weapon from this material

## Protect your Investment

JonesZylon flexible trays are the most durable on the market.

The formulation is optimized to be flexible enough to be safe, yet with improved durability



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